

## Message Text

UNCLASSIFIED

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ORIGIN OPIC-06

INFO OCT-01 ARA-10 ISO-00 EB-08 COME-00 /025 R

DRAFTED BY OPIC/ID/LA:BTMANSBACH  
APPROVED BY EB/IFD/OIA:RDKAUZLARICH  
EB/IFD/OIA:DHSTEBBING  
ARA/ECP:DTAHER (INFO)

-----282328Z 037706 /45

O 282242Z APR 77

FM SECSTATE WASHDC

TO AMEMBASSY BOGOTA IMMEDIATE

INFO AMCONSUL CALI IMMEDIATE

AMEMBASSY QUITO IMMEDIATE

AMCONSUL GUAYAQUIL IMMEDIATE

AMEMBASSY LA PAZ IMMEDIATE

AMEMBASSY LIMA IMMEDIATE

UNCLAS STATE 096544

E.O. 11652: N/A

TAGS: EINV

SUBJECT: ANDEAN INVESTMENT MISSION

REFERENCE: BOGOTA 3672

1. RE REF CABLE PARA 2. SUB (A) PURPOSE OF VISIT IS FOR COMPANIES TO ASCERTAIN WHETHER THERE IS A MARKET FOR THEIR PRODUCT SUFFICIENT TO MERIT THEIR INVESTING AND IF SO, WHETHER TO BUILD A PLANT, WHAT TYPE OF PLANT TO BUILD, WHAT SIZE AND TYPE OF INVESTMENT TO MAKE, WHAT PRODUCT TO BE PRODUCED AND WHAT TECHNOLOGY TO BE UTILIZED.

2. SUB (B) BELOW ARE LISTED ADDRESSES OF MISSION

PARTICIPANTS:

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--A. RIEGEL TEXTILE, 260 MADISON AVE., NEW YORK, NY 10016  
(HOME OFFICE: 1457 CLEVELAND ST., GREENVILLE, SC 29607).

--B. REYNOLDS INTERNATIONAL, BOX 27002, RICHMOND, VA.  
2326L.

--C. LINDSAY MANUFACTURING, BOX 156, LINDSAY, NEB. 68644.

--D. CONAGRA, (MOLINOS DE P.R., INC.), GPO 4948, SAN

JUAN, PUERTO RICO 00936 (HOME OFFICE: KIEWIT PLAZA,  
OMAHA, NEB. 68131.

--E. BLACK & DECKER, 5400 ALLA RD., LOS ANGELES, CA.90009  
--F. SOUTHLAND CAPITAL, 600 'B' STREET, SAN DIEGO, CA  
92101  
--G. HOMELITE, P.O. BOX 7047, CHARLOTTE, NC 28217.  
--H. WALTER KIDDE ENGINEERS, 1 PENNSYLVANIA PLAZA, NEW  
YORK, NY 10001.  
--I. OBENCHAIN, 1740 N. HIGHLAND RD, PITTSBURGH, PA  
15241.  
--J. HAWAIIAN AGRONOMICS, P.O. BOX 3470, HONOLULU,  
HAWAII 96801.  
--K. IROQUOIS BRANDS, LTD., 41 WEST PUTNAM AVE.,  
GREENWICH, CN 06830.  
--L. DRAVO CORPORATION, 1 OLIVER PLAZA, PITTSBURGH, PA  
15222.  
--M. INTERNATIONAL PAPER, 220 E. 42ND STREET, NEW YORK,  
NY 10017.  
--N. NAKOTA CO., P.O. BOX 1633, BISMARCK, N.D. 58501.  
--O. AMERICAN SECURITY BANK, 730 15TH ST NW, WASHINGTON,  
D.C. 20013.  
--P. TRACY PRICE ASSOCIATES, 1888 CENTURY PARK EAST,  
LOS ANGELES, CA 90067.  
--Q. GTE INTERNATIONAL, P.O. BOX 1406A, FORT LAUDERDALE,  
FL 33302 (HOME OFFICE: 1 STAMFORD FORUM, STAMFORD, CONN.  
06904.)  
--R. N-REN, 256 MCCULLOUGH ST., CINCINNATI, OH 45226.  
(SEE SEPTTEL)  
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3. SUB (C) (QUERY RE MORE COMPLETE LIST OF PRODUCTS  
PRODUCED BY EACH COMPANY) - WILL REPLY IN SEPTTEL.

4. SUB (D) - PARENT COMPANIES:

--A. LINDSAY MANUFACTURING IS A SUBSIDIARY OF DE KALB  
AGRESEARCH.  
--B. HOMELINE IS A SUBSIDIARY OF TEXTRON.  
--C. HAWAIIAN AGRONOMICS IS A SUBSIDIARY OF C.E. BREWER  
AND COMPANY OF HONOLULU, ONE OF HAWAII'S LARGEST CORPOR-  
ATIONS. (BUT NOTE THAT MIST WILL PROBABLY NOT BE ABLE  
TO PARTICIPATE IN THE MISSION DUE TO AN UNEXPECTED  
COMMITMENT AND COMPANY WILL PROBABLY NOT SEND SUBSTITUTE.)  
--D- GTE INTERNATIONAL IS A SUBSIDIARY OF GENERAL  
TELEPHONE AND ELECTRONICS.

5. SUB (E) - OVERSEAS EXPERIENCE OF PARTICIPANTS:

--A. RIEGEL - EXTENSIVE.

--B. REYNOLDS - EXTENSIVE.  
--C. LINDSAY - NEW TO INTL BUSINESS.  
--D. CONAGRA - EXTENSIVE.

--E. BLACK & DECKER - EXTENSIVE.  
--F. SOUTHLAND CAPITAL - ECUADOR.  
--G. HOMELINE - SUBSTANTIAL BUT ONLY DISTRIBUTION IN  
LATIN AMERICA (ATWATER HAS NEVER BEEN TO LATIN AMERICA).  
--H. WALTER KIDDE - SUBSTANTIAL  
--I. OBENCHAIN - SUBSTANTIAL  
--J. HAWAIIAN AGRONOMICS - SUBSTANTIAL  
--K. IROQUOIS - LIMITED  
--L. INTERNATIONAL PAPER - SUBSTANTIAL  
--M. NAKOTA - MARGINAL  
--N. DRAVO - SUBSTANTIAL  
--O. AMERICAN SECURITY - MARGINAL, ALTHOUGH GUTIERREZ,  
SUBSTANTIAL.  
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--P. TRACY PRICE - SUBSTANTIAL  
--Q. GTE - SUBSTANTIAL  
--R. N-REN - SUBSTANTIAL

6. SUB (F) - SPANISH LANGUAGE ABILITY.

--A. LANGSTON, NO.  
--B. PINKEY, YES.  
--C. FAIRFIELD,LIMITED.  
--D. BERLIN, YES.  
--E. CARBIA, YES.  
--F. WILL, SOME.  
--G. ATWATER, NO.  
--H. MARK (WALTER KIDDE), YES  
--I. BLANCO, YES; MARKS (OBENCHAIN), NO.  
--J. MIST, UNKNOWN.  
--K. FOX, SOME.  
--L. MACDONALD, PROBABLY.  
--M. ANDERSEN, NO.  
--N. JANOCHA, NO.  
--O. GUTIERREZ, YES.  
--P. PRICE, YES.  
--Q. YANES, YES.  
--R. (N-REN) MCFADDAN, YES; EVANS, NO.  
VANCE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** FOREIGN INVESTMENTS, DEVELOPMENT PROGRAMS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 28-Apr-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Document Number:** 1977STATE096544  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** BTMANSBACH  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770149-0319  
**Format:** TEL  
**From:** STATE  
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**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t1977047/aaaaafx.tel  
**Line Count:** 164  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** eac12fa7-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN OPIC  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 BOGOTA 3672  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 31-Jan-2005 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2844554  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** ANDEAN INVESTMENT MISSION  
**TAGS:** EINV, CO, OPIC  
**To:** BOGOTA  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/eac12fa7-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009